

Business is Booming and I Need Your Help

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In less than 3 months, I will have been working for myself for 10 years. In that time, I have mostly been able to keep up with client demand on my own. This has been by a combination of hiring occasional subcontractors and turning away business.

Now, however, I have too few clients to turn away and still too much work to handle on my own.

I have a couple of subcontractors helping me out who do marvelous work. While I intend to keep giving them work (they do marvelous work), I simply have far too much for their availability. As such, I need at least one more person on a more full-time basis.

Here is where I need your help: If you have been where I am and successfully navigated that transition then I need your advice. If you are looking for work then I likely want to hear from you (more information on that shortly).

I believe that I will need to transition from primarily programming to primarily assigning and overseeing the programming work of others. I'm not sure how to go about that. Nor am I sure how to find the best person or integrate them into my workflow. All advice is welcome and appreciated.

As to the kind of person I want, I will say that I regularly use the following in my development life: ColdFusion (with CFCs), TDD, Git, XML, SQL, HTML, CSS, JavaScript and jQuery. I would not necessarily want someone who would excel in all of those areas, but certainly someone good in a few with the ability to pick up on those with which they are not experienced.

Most of my work is CFML code using [TDD](#) and [Git](#), so that would be the primary skill set that I desire. Most of my work uses my own [Neptune framework](#), so a willingness to learn that and an ability to do so quickly would be essential.

If you think you might be the person to help me program than email me (steve at the domain name of this blog) with the subject "Scooby Snacks" (following directions being important). If you have advice for me, please leave a comment so we can all benefit from it.